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Forecasting Sales Forecasting Sales (cont.)

Seasonal Stockturn = Sales At Retail (86,909)/ Average Inventory At Retail (51,328) = 1.69 Annual Stockturn = 1.69 X 2 = 3.38 Stock To Sales Ratio Assumes You Want To Maintain A Specified Ratio Of Inventory To Sales Helps You Determine How Much Stock You Want To Have On Hand Ea 1th, 2024

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MRP Balancing Scheduling Forecasting MRP II (Manufacturing Resource Planning II) The University Of Iowa Intelligent Systems Laboratory • 1970's MRP Material

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